

Waqar Ahmed

AI-Native Product Builder — Founder — Full Stack Engineer

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Summary

AI-native Product Builder with experience **designing, building, and launching AI-powered SaaS products from concept to production**. I solve customer problems by combining product thinking, software engineering, rapid experimentation, and AI. **Founder of BotraAI**, an AI-powered customer support platform, **Co-Founder of Wonkerbots.ai**, an AI agent marketplace, and **Founding Engineer at OneUpAI**, where I helped architect and build a multi-tenant AI SaaS platform from the ground up. My work spans AI agents, workflow automation, orchestration systems, RAG applications, developer tooling, and production AI products. AI is central to how I work: I use **Claude, ChatGPT, Cursor, Codex, Zed, MCPs, AI Agents, and n8n** every day for market research, product documentation, rapid prototyping, coding, debugging, testing, and workflow automation. I thrive in fast-moving environments where I can work directly with founders, rapidly validate ideas, and turn AI capabilities into products customers love.

Selected Achievements

- Founded and launched **BotraAI**, an AI-powered customer support SaaS platform, from concept to production.
- Co-founded **Wonkerbots.ai** and built **15+ AI agents** powering a production AI marketplace.
- Reduced AI website audit generation from **30 minutes of manual work to under 2 minutes** using n8n workflow automation.
- Deployed an AI scheduling platform at **SZABIST University**, generating clash-free timetables for **1000+ students, 300+ courses, and 6,000+ enrollments**.
- **Founding Engineer** who helped build a multi-tenant AI SaaS platform from scratch to production.

Experience

BotraAI

Founder

botraai.com

May 2026 – Present

- Founded and built an **AI-powered customer support platform from concept to production**, owning the complete product lifecycle from customer discovery to commercial launch.
- Designed and launched an AI SaaS platform that enables businesses to deploy **AI support assistants trained on their own websites and documentation**.
- Built **Retrieval-Augmented Generation (RAG) pipelines** for accurate, context-aware responses, with **human handoff for low-confidence queries**.
- Led **product discovery, UX design, feature prioritisation, pricing strategy, onboarding, and go-to-market execution**.
- Developed production-ready authentication, **Stripe subscriptions**, analytics, onboarding flows, embeddable chat widgets, and scheduling integrations.
- Rapidly iterated using **customer feedback** to improve onboarding, product adoption, and overall user experience.
- Used **Claude, ChatGPT, Cursor, Codex, and AI agents** daily to accelerate research, product documentation, implementation, testing, and debugging.

OneUpAI Solutions Inc.

Founding Engineer

Remote — USA

Oct 2025 – Jul 2026

- Joined as the **first engineer** and helped architect and build a **multi-tenant AI SaaS platform from the ground up**.
- Architected and shipped **production features for a multi-tenant AI platform** used by service businesses.
- Worked **directly with founders** to transform ideas into production-ready features through rapid experimentation and continuous iteration.
- Designed scalable **backend systems, APIs, AI integrations, and frontend applications** using modern web technologies.
- Built **workflow automation systems** that reduced repetitive manual operations across the platform.
- Leveraged **Claude, Cursor, ChatGPT, Codex**, and AI-assisted development workflows to accelerate engineering, debugging, documentation, and code reviews.
- Collaborated closely with product, design, and leadership teams in a fast-moving startup environment.

AYKAYS Digital Agency

Full Stack Developer – Internship

Karachi, Pakistan

Jul 2025 – Sep 2025

- Built responsive client-facing web applications using **React, Next.js, Node.js, and PostgreSQL**.
- Collaborated with designers and developers to deliver production-ready features.
- Worked within **Agile** development processes while maintaining high-quality code and user experience.

Selected Projects

Wonkerbots.ai – AI Agent Marketplace (Co-Founder)

wonkerbots.ai

- Designed and built an **AI marketplace** where specialised AI agents transform natural language prompts into production-ready outputs.
- Built **15+ specialised AI agents** — including StoryBot, MorphBot, ReelBot, and PlotBot — for content generation, storytelling, image transformation, marketing, and creative workflows.
- Designed **multi-agent orchestration pipelines** using multiple LLM providers, tool calling, conditional routing, retries, caching, and cost optimisation.
- Built production-ready authentication, subscriptions, payments, analytics, and user onboarding.
- Focused on **simplifying complex AI workflows** into an intuitive product experience for end users.

AI Website Audit Generator – n8n Workflow Automation

- Built an end-to-end **n8n workflow** that crawls business websites and analyses **SEO, UX, mobile responsiveness, performance, trust signals, and conversion opportunities** using LLMs.
- Reduced website audit generation from approximately **30 minutes of manual work to under 2 minutes** through complete workflow automation.
- Automatically generates **branded PDF audit reports** and delivers them via email without manual intervention.
- Implemented workflow branching, retries, API integrations, and error handling in n8n.
- Designed as a scalable **lead-generation engine**, demonstrating practical AI orchestration and low-code workflow automation.

Intelligent University Timetable Generator

- Designed and developed an **AI-powered academic scheduling platform** that automatically generates clash-free university timetables using **constraint satisfaction and optimisation algorithms**.
- **Successfully deployed at SZABIST University** to automate timetable generation and academic scheduling for university administration.
- Generated clash-free timetables for **1000+ students, 300+ courses, and 6,000+ course enrollments**.
- Optimised scheduling across **15 classrooms, 3 laboratories**, multiple departments, faculty members, and academic programmes.
- Reduced timetable generation from **days of manual planning to minutes**, while satisfying room availability, faculty schedules, and enrollment constraints.

AI Social Media Automation Platform

- Built an AI-powered **workflow automation system** that streamlined content publishing across social media platforms.
- Automated content publishing workflows using the **Meta Graph API**, eliminating repetitive manual publishing tasks.
- Developed scheduling, content generation, and publishing pipelines using AI-powered automation.
- Integrated multiple APIs into reliable production workflows with automated execution and monitoring.

Technical Skills

Product:	Product Discovery, Customer Research, MVP Development, Product Strategy, Roadmapping, Prioritisation, Product Documentation, Go-to-Market Strategy, Pricing & Monetisation, Customer Feedback Loops, Rapid Experimentation
AI & Automation:	Claude, ChatGPT, Cursor, Codex, MCPs, AI Agents, Prompt Engineering, RAG, OpenAI API, Anthropic API, Structured Outputs, Function & Tool Calling, n8n, Workflow Automation, AI Orchestration, Multi-Agent Systems
Engineering:	TypeScript, JavaScript, Python, Node.js, Express.js, React, Next.js, PostgreSQL, MongoDB, Prisma, REST APIs, Stripe, Git, CI/CD, Jest, Docker
Soft Skills:	Product Thinking, Cross-Functional Collaboration, Customer Obsession, Problem Solving, Rapid Learning, Ownership, Communication, Bias for Action, Startup Mindset

Education

SZABIST University	Pakistan
<i>Bachelor of Science in Computer Science (BSCS)</i>	<i>2022 – 2026</i>
CGPA: 3.35 / 4.00	

Certifications

Sheriyans Coding School
<i>Full Stack MERN Development — Data Structures & Algorithms — Aptitude Training</i>